

6.3 OBSERVATIONAL EXERCISE

Leadership Skills

Purpose

1. To develop an understanding of different types of leadership skills
2. To examine how leadership skills affect a leader's performance

Directions

1. Your task in this exercise is to observe a leader and evaluate that person's leadership skills. This leader can be a supervisor, a manager, a coach, a teacher, a fraternity or sorority officer, or anyone who has a position that involves leadership.
2. For each of the groups of skills listed below, write what you observed about this leader.

Name of leader: _____

Administrative skills	1	2	3	4	5
Managing people	Poor	Weak	Average	Good	Very good
Managing resources	Poor	Weak	Average	Good	Very good
Showing technical competence	Poor	Weak	Average	Good	Very good

Comments:

Interpersonal skills	1	2	3	4	5
Being socially perceptive	Poor	Weak	Average	Good	Very good
Showing emotional intelligence	Poor	Weak	Average	Good	Very good
Managing conflict	Poor	Weak	Average	Good	Very good

Comments:

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(continued)

Conceptual skills	1	2	3	4	5
Problem solving	Poor	Weak	Average	Good	Very good
Strategic planning	Poor	Weak	Average	Good	Very good
Creating vision	Poor	Weak	Average	Good	Very good

Comments:

Questions

1. Based on your observations, what were the leader's strengths and weaknesses?
2. In what setting did this leadership example occur? Did the setting influence the kind of skills that the leader used? Discuss.
3. If you were coaching this leader, what specific things would you tell this leader about how he or she could improve leadership skills? Discuss.
4. In another situation, do you think this leader would exhibit the same strengths and weaknesses? Discuss.