6.3 OBSERVATIONAL EXERCISE

Leadership Skills

Purpose

- 1. To develop an understanding of different types of leadership skills
- 2. To examine how leadership skills affect a leader's performance

Directions

- 1. Your task in this exercise is to observe a leader and evaluate that person's leadership skills. This leader can be a supervisor, a manager, a coach, a teacher, a fraternity or sorority officer, or anyone who has a position that involves leadership.
- 2. For each of the groups of skills listed below, write what you observed about this leader.

Name of leader: _____

Administrative skills	1	2	3	4	5
Managing people Managing resources Showing technical competence	Poor Poor Poor	Weak Weak Weak	Average Average Average	Good Good Good	Very good Very good Very good
Comments:					
Interpersonal skills	1	2	3	4	5
Being socially perceptive Showing emotional intelligence Managing conflict	Poor Poor Poor	Weak Weak Weak	Average Average Average	Good Good Good	Very good Very good Very good
Comments:					

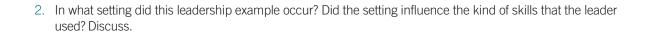
6.3 OBSERVATIONAL EXERCISE

(continued)

Conceptual skills	1	2	3	4	5
Problem solving Strategic planning Creating vision	Poor Poor Poor	Weak Weak Weak	Average Average Average	Good Good Good	Very good Very good Very good
Comments:					

Questions

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- 3. If you were coaching this leader, what specific things would you tell this leader about how he or she could improve leadership skills? Discuss.
- 4. In another situation, do you think this leader would exhibit the same strengths and weaknesses? Discuss.